

UNITED STATES

Primary Retail Casualty



Sompo's Primary Retail Casualty team approach is to forge a long-term holistic trading partnership with our clients by offering unique program structures across all lines of business in the industry verticals and client segments where we have depth of expertise.

Significant capacity

We offer significant capacity for the following product lines:

- General Liability – \$2M limit, can increase based on risk
- Auto – \$2M limit, can increase based on risk
- Workers' Compensation – statutory limits
- Umbrella/Excess Casualty – \$15M based on risk
- Product Liability – \$10M limit, can increase based on risk

Real estate & hospitality

Providing coverage across all lines of business to Real Estate & Hospitality owners, investors, managers and servicing companies, we target the following classes with minimum annual P&C premium of \$500K or greater:

- Real Estate
- Real Estate Investment Trusts (REITs)
- Global Real Estate Service Firms
- Building Owners
- Arenas/Venues
- Museums/Galleries
- Hotel Owners
- Hotel Operators
- Hotel Brands
- Property Managers
- Cultural Institutions

Manufacturing

Providing comprehensive solutions to the manufacturing sector focused on the following:

- Industrial Equipment or Component Part Manufacturer's to Customer Specs
- Metal Working / Fabricated Metal / Precision Manufacturing
- Wholesale Distribution
- Additive Manufacturing/Robotics
- Non-Critical Auto Parts
- Food and beverage (packaged goods)
- Plastics

US Asian Risk Solutions

Sompo provides coverage to our Asian clients with operations in the North America. We underwrite a range of industries with specialization in the following classes:

- Auto Parts Manufacturing
- Industrial Machinery Manufacturing
- Fabricated Metal
- Durable and Non-Durable Goods Distribution
- Rubber Goods
- Glass Fabricated Products
- Food Processing Products
- Office Equipment Installation & Repair

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Life sciences

With a collaborative approach and dedicated underwriting team, Sompo focuses on life sciences accounts in the following classes:

- Biotechnology Companies
- Clinical Monitoring and Site Management Firms
- Clinical Trials
- Contract Research Organizations
- Laboratories
- Medical Device Companies
- Pharmaceutical Companies
- Private Label and Contract Manufacturers
- Research and Development Facilities
- Nutraceuticals/dietary supplements

Technology

We offer a broad range of casualty coverages to technology companies in the following classes:

- Electronic Component Part Manufacturing
- Government Contractors
- SaaS Firms
- Analytical & Testing Centers
- IT Services or Integrators
- Software Developers
- Data Centers
- Technology Hardware & Storage

Financial institutions & professional services

Providing multi-line casualty coverage to commercial insurance companies, banks, and other financial services companies as well as a range of professional services firms, we target the following classes with minimum annual casualty premium of \$500K or greater:

- Fund Advisors
- Life insurance Companies
- P&C Insurance Companies
- HMOs/PPOs
- Hedge Funds
- Private Equity Firms
- Commercial Banks
- Investment Banks
- Consulting Firms
- Law Firms
- Accounting Firms
- Engineering Firms
- Architectural Firms
- Venture Capital Firms
- Credit Unions

About Sompo

We are Sompo, a global provider of commercial and consumer property, casualty, and specialty insurance and reinsurance. Building on the 137 years of innovation of our parent company, Sompo Holdings, Inc., Sompo employs approximately 10,000 people around the world who use their in-depth knowledge and expertise to help simplify and resolve your complex challenges. Because when you choose Sompo, you choose **The Ease of Expertise™**.

"Sompo" refers to the brand under which Sompo International Holdings Ltd., a Bermuda-based holding company, together with its consolidated subsidiaries, operates its global property and casualty (re)insurance businesses. Sompo International Holdings Ltd. is an indirect wholly-owned subsidiary of Sompo Holdings, Inc., one of the leading property and casualty groups in the world. Shares of Sompo Holdings, Inc. are listed on the Tokyo Stock Exchange.

Financial Rating

A+ A.M. Best (Superior)
S&P (Strong)

A1 Moody's

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